## WEEKLY PREVIEW

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AFTER-ACTION	K E V I E VV	List 3-5 of \	our biagest	wins from	the v	veek.

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_	Met	with	8	new	prospects	,

- Sent out monthly external newsletter
- Presented Q3 goals at Quarterly Firm Meeting
- Started a new book in Book Club

How far did you get on your Weekly Big 3?

	70
<sup>1</sup> Finalize Quarterly Firm Meeting Presentation	100%
<sup>2</sup> Discovery calls and follow ups with prospects	100%
<sup>3</sup> Create strategy for email drip campaign	80%

What worked? What didn't? Why?

## What worked:

- Used new question outline for Discovery Calls
- Scheduled time blocks to my calendar for allocated project work What didn't work:
- Didn't log off early enough to go to the gym on Monday

## What will you continue or change?

- Schedule daily time blocks for project work
- Use new question outline for Discovery Calls
- Set a reminder to start my workday shutdown at 4:30pm, so I can log off by 5pm

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GOAL REVIEW & LIST SWEE	P Review your goals, lists, an	d notes, and upd	ate	you	ur t	ask	maı	nag	er.
○ GOAL REVIEW ○ DELEGATED	A DEFERRED TASKS O DAILY	NOTES O TA	SK N	MAN	IAG	ER			
CTDEAUTDACKED™ Toolumus	h-h-24								
STREAKTRACKER™ Track your Go to the gym 3x a wee			1	2	X	4	X	6	7
Log off by 5pm everyda			1	X	X	χ	X	6	7
Write in my daily reflecti	on iournal durina eve	enina ritual	χ	χ	χ	χ	5	χ	χ
			1	2	3	4	5	6	7
			1	2	3	4	5	6	7
REJUVENATION Identify 3 way Then schedule on the Daily Pages.	s to sleep, eat, move, connect,	or relax a bit be	tter	thi	s w	eek	ζ.		
1	2	3							
Have family game	Read for 30	Tak	Take a walk at						
night on Friday	minutes each nigh	1400101 [01 ]0							
WEEKLY OVERVIEW Review upon projects of the second projects of the second projects.	ASKS OTHER COMMITMEN	тѕ				foll	owir	ng p	age
Finalize strategy	plan for email cav	npaign							
Marketing Team	quarterly project	planning n	neo	et	ina	9			
Send service prop	osals to qualified;	prospects							
		,							